

# AI-ENHANCED E-COMMERCE

#### PRODUCT DESCRIPTIONS

In the crowded digital marketplace, standing out is paramount, and the quality of your product descriptions can make all the difference.



A service designed to elevate your online listings to unparalleled heights. The workflow seamlessly integrates the powers of AI with the overwatch of human expertise. Starting with a meticulous extraction of your product data, through AI prompting to deep dive into the digital realm, harnessing insights from multiple sources, making your content decisions data-driven at scale.



# **HOW DOES IT WORK?**

DATA ANALYSIS: All prompts and algorithms analyse vast amounts of data to understand product features and benefits. This includes product specifications, reviews, and related products.

NATURAL LANGUAGE GENERATION (NLG):
Via a process of prompt iteration and the use of advanced NLG tools, we craft descriptions that are not only informative, engaging, but also on-brand and search engine friendly.

As one of the final steps, the Al-generated content is submitted for human review and additional services.

By automating the generation of product descriptions, businesses can ensure consistency, reduce manual effort, and most importantly, present products in a manner that resonates with potential buyers, thereby increasing conversion rates.



# **Overcoming Challenges**

Achieving scale, while balancing accuracy, originality, brand voice, and search engine optimisation can now be done using the following process:

DATA EXTRACTION

From the product URL workflow we analyse existing product description to serve as a content baseline.

2 KEYWORD ANALYSIS
The AI system interfaces with the Search
Console API to discern keywords that the
product URL ranks for.

Based on the top keywords, the product name, and the SKU, we interact with Search Engine Results Page (SERP) APIs.

# **AI-Enhanced Descriptions**

By amalgamating all the data and the precision of AI with human expertise, we offer descriptions that are not only accurate but resonate deeply with market trends and customer needs. From wide data extraction to rigorous plagiarism checks, every step of our workflow is designed to ensure the pinnacle of content quality.

CONTENT GENERATION

The description is enriched with HTML elements, structured lists, strategic keyword placement, and additional content.

PLAGIARISM CHECK

To maintain content integrity and originality this step firms up the content unique and avoids potential copyright infringements.

6 HUMAN REVIEW
Being the client or some of our expert copywriters' description is assessed for accuracy, coherence, and alignment with brand voice.

#### Results

Three months from the initial description change, we've observed a significant increase in impressions across all targeted queries, with an average growth of 163.05%. This surge in visibility is complemented by a marked improvement in search rankings. The average ranking positions have enhanced by 29.78%, indicating that the positioning of these queries in search results has become more favourable. This dual progress suggests that the SEO strategies implemented during this period have been highly effective.

**29.78%** Higher Ranking

163.05%

**More Impressions** 

## **Additional Services**

Don't let your products fade into the background. Supplement Al-powered descriptions with additional services like:

- // CONTENT OPTIMISATION For businesses seeking even greater competitive edge, we use tools like Dashword to suggest further improvements.
- // TRANSLATION SERVICES To cater to a global audience, we also offer Al-driven or human translation services.

## Elevate, Captivate, Convert!

In the digital marketplace, words are currency, with Al-driven descriptions, every product becomes a masterpiece. **Get in touch today!** 

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